



**Friends Union For
Energising Lives**



**Friends
Union
For
Energising
Lives**

SINCE 2007

ANNUAL REPORT

2022-23

Beneficiaries Impacted

1,60,901

Empowering Lives

- **Access to Education**

Access to the quality education is fundamental to transforming lives. Providing the right career guidance at the right time is critical to a student's success. By mapping their aptitude, personality, and interests, we enable students to make informed career choices that align with their strengths and aspirations. Equally important is creating awareness about scholarship opportunities for higher education and assisting them in the application process. At the heart of our mission is empowering students to discover their true potential and confidently pursue their goals. To support this, we have developed a robust career model designed to guide students toward achieving their dream careers. Additionally, our Academic Coaching program offers comprehensive support, enabling students to master their curriculum at no cost, ensuring that financial barriers do not hinder their educational journey.



Empowering Lives

- **Empowering Underprivileged Youth**

We believe that the youth are the nation's most valuable asset. By dedicating time and effort to equipping them with the skills demanded by current and future markets, we can achieve significant economic growth. Providing training that encompasses not only domain-specific expertise but also aptitude enhancement is essential to making them employable and ready to contribute meaningfully to the workforce.



Empowering Lives

- **Innovation**

Embracing innovation is fundamental to achieving success. By reimagining, adapting, and advancing, we can enhance growth and ensure sustainability. Balancing the fulfillment of current needs with the anticipation of future demands is crucial. We empower students with modern technologies and tools, emphasizing their practical, real-world applications to prepare them for an evolving landscape.



Empowering Lives

- **Collaboration**

Collaboration is a vital driver for innovation, seamless execution, successful outcomes, and meaningful impact. At FUEL, we prioritize partnerships that enhance student learning and creativity. Through collaborations with organizations like HSBC, Coursera, and NASSCOM Future Skills, we have extended free learning opportunities to underprivileged students, empowering them with valuable resources for personal and professional growth.



Empowering Lives

- **Conclave: Bridging Knowledge and Opportunity**

At FUEL, we believe that knowledge grows when shared, and needs are met through meaningful inquiry. Our conclaves aim to bridge the gap between skilled manpower and industry demands, fostering a convergence between supply and demand. This platform serves to enhance opportunities for beneficiaries, driving progress and creating lasting impact.



Empowering Lives

- **Sustainability**

A project is truly successful when it sustains itself over time. Achieving this requires careful planning, effective handholding, and a strategic exit to enable independent operation. At FUEL, we strive to create a positive impact across the entire project ecosystem, benefiting all stakeholders. Initiatives such as teacher training, access to FUEL's Nationwide Learning Management System (LMS), and continuous student tracking exemplify our commitment to fostering sustainable solutions.



Abhinav Huralikoppi donates money earned through stipend to Mahaveer Limb Center in Hubballi. Boy's father and FUEL Chief Mentor Santosh Huralikoppi, FUEL founder Ketan Deshpande, Mahendra Singh, and others were present. DH PHOTO

Boys donate their earnings for charity purpose

HUBBALLI, DHNS: Two young brothers—Aaditya and Abhinav from Hubballi, set a model for youngsters to follow by donating their earnings to Mahaveer Limb Center, which has been helping physically disabled people to live a normal life.

They donated the money as part of their birthday celebration.

Aaditya had written and published a book on sustain-

able development goals last year. The book was a bestseller in its category on Amazon. Abhinav, who got selected for UNICEF's Young People's Action Team, had received one year stipend recently. The boys donated the money earned by selling book and the stipend for the charity purpose.

Both these boys are sons of FUEL's Chief Mentor Santosh Huralikoppi.

Deccan Herald, March 1, 2022



Awards and Achievements

The CSR Journal Excellence Award 2022

"FUEL was honored with The CSR Journal Excellence Award 2022, presented by Hon'ble Chief Minister Eknath Shinde, for its outstanding contributions to youth empowerment and skill development."



4th Edition Corporate Social Responsibility 2022

"FUEL was honored with The Award of the 4th Edition of Corporate Social Responsibility 2022,

Indian CSR Awards 2022

FUEL won Indian CSR Award 2022, it is a significant recognition of its impact and efforts in the social sector. The award would highlight FUEL's commitment to improving the lives of individuals through its training programs,



Awards and Achievements



LIONS COUNCIL OF INDIA has honoured Mr. Ketan Deshpande Founder & CEO of FUEL with the prestigious Lions Roar To Rise Award by CNBC and Lions Club!



16th Foundation Day



Celebrating FUEL 16th Foundation Day with
Rajesh Arora, Senior Director HR, Kion India Pvt. Ltd. (Dematic)

16th Foundation Day



Celebrating 16th FUEL Foundation Day with Sachin Mhaske, Regional Lead – West Region, Nasscom

16th Foundation Day



#CSR PANEL: 'Innovations & Challenges in CSR'

The panel discussion on 'Innovations & Challenges in CSR' delves into the transformative role CSR plays in society. CSR initiatives are crucial in addressing societal issues, such as poverty, education, healthcare, and environmental sustainability, contributing to the well-being of communities and creating a positive social impact.



#HR PANEL: 'Innovations & Challenges in CSR'

In the HR panel discussion on 'Innovations & Challenges in CSR,' the conversation centers around how CSR practices are integrated into the human resources function and their broader societal impact. HR plays a critical role in driving CSR initiatives within organizations, from employee engagement in volunteering programs to fostering a culture of social responsibility.

16th Foundation Day



**Guest of Honor Shri Nitin Gadkari,
Minister of Road Transport and
Highways of India**

In his inspiring speech, he emphasized the pivotal role of youth in driving India's progress and the importance of skill development in fostering innovation and economic growth. Shri Gadkari highlighted the government's commitment to creating opportunities for the younger generation.

**Ms. Niharka Rai, Group Head HR
at Thermax Limited,**

Shared her insightful thoughts and motivated students to shape a bright future. Her inspiring words emphasized the importance of skill development and encouraging students to embrace opportunities, overcome challenges, and prepare for success in their careers."

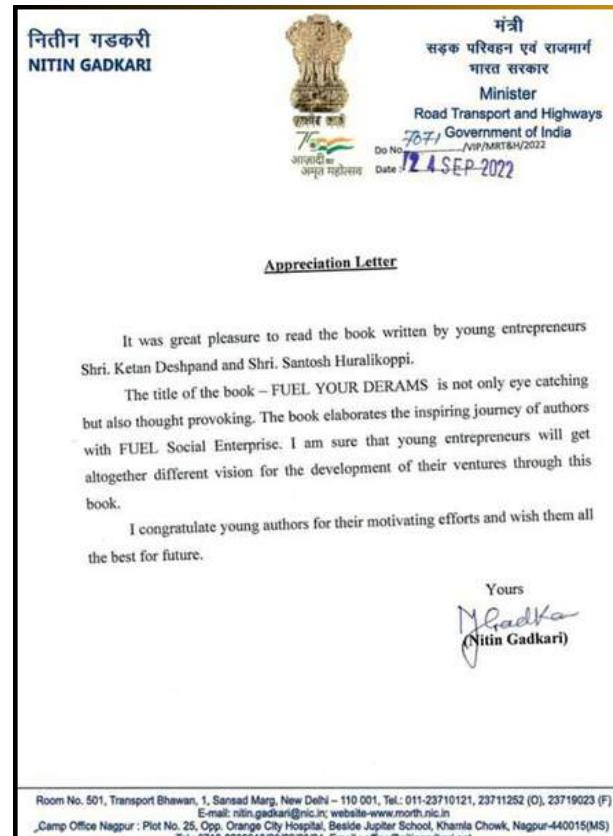
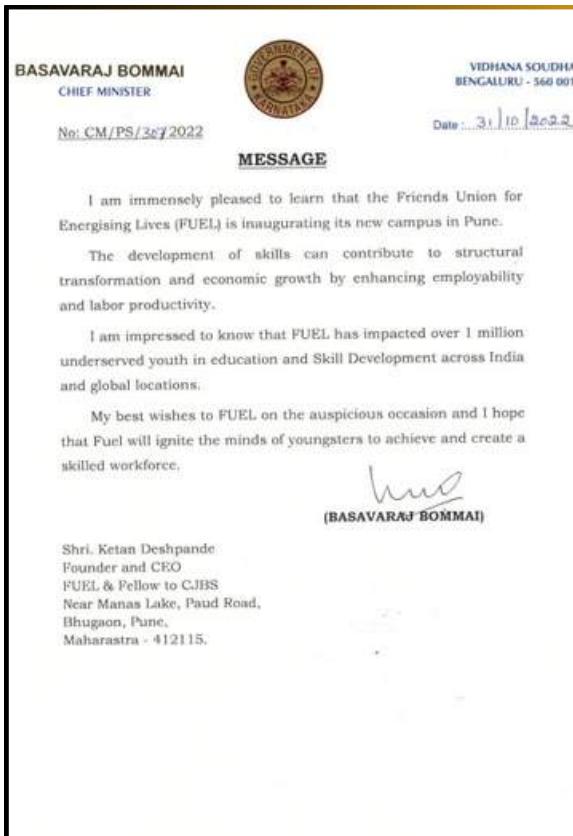


16th Foundation Day



Appreciation Letters

CHIEF MINISTERS AND MINISTERS



"Congratulations to FUEL on inaugurating its Pune campus. With over 1 million underserved youth empowered in education and skill development, FUEL is shaping a skilled workforce. Best wishes for continued success."

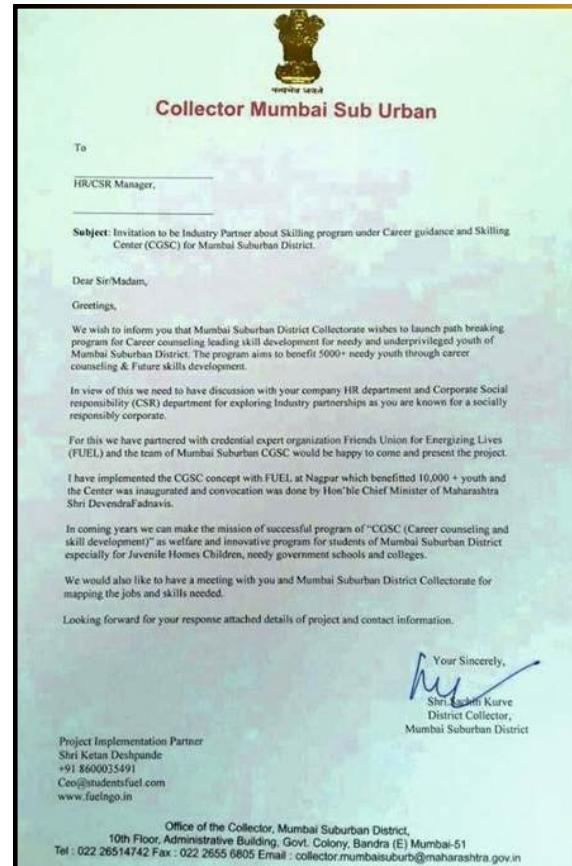
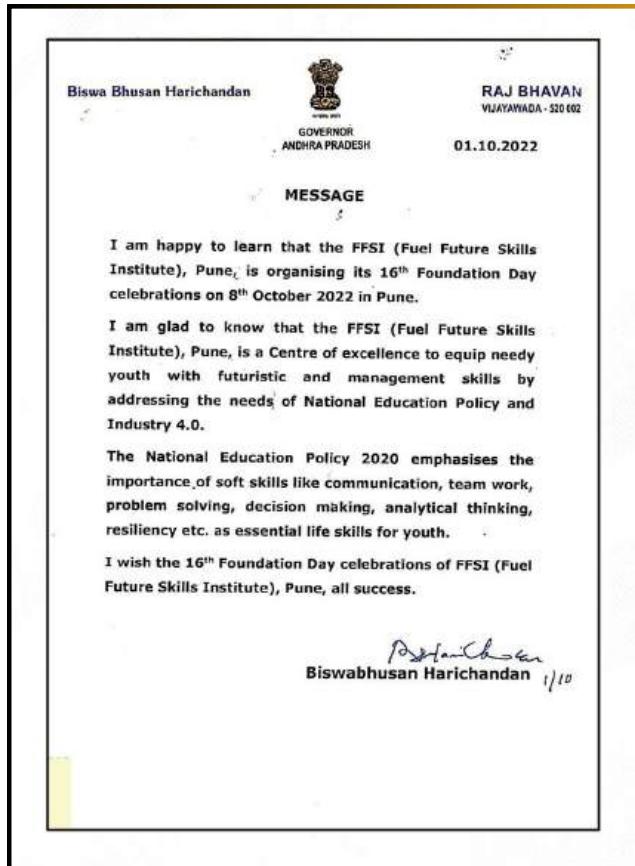
– Basavaraj Bommai

"It was a pleasure to read FUEL YOUR DREAMS by Shri Ketan Deshpande and Shri Santosh Huralikoppi. The book is inspiring and offers valuable insights for young entrepreneurs. I congratulate the authors and wish them success."

– Nitin Gadkari

Appreciation Letters

STATE GOVERNOR AND DISTRICT COLLECTOR



"I am pleased to know that FFSI (Fuel Future Skills Institute), Pune, is celebrating its 16th Foundation Day on 8th October 2022. FFSI's efforts to equip needy youth with futuristic and management skills aligned with NEP 2020 and Industry 4.0 are commendable. My best wishes for the success of the celebrations."

– Biswa Bhusan Harichandan
Governor of Andhra Pradesh

"The Mumbai Suburban District Collectorate, in collaboration with FUEL, is launching the CGSC program to empower 5000 underprivileged youth through skill development. We seek your support to ensure its success.

– Shri Sachin Kurve
District Collector"

Appreciation Letters

SECAB INSTITUTE OF ENGINEERING & TECHNOLOGY

"We extend our heartfelt gratitude to TEAM FUEL for their outstanding efforts in empowering and enriching the student community. Our sincere thanks also go to Standard Chartered, Global Business Services (GBS), for generously funding this impactful initiative."

SECAB INSTITUTE OF ENGINEERING & TECHNOLOGY
Affiliated to VTU, Belagavi | Approved by AICTE, New Delhi
www.siet.secab.org

Ref. No. SIET/LOA/2022-23/ 1479 (b) *Date: 15-02-2023*

To,
Friends Union for Energising Lives (FUEL) India

**Sub.: Letter of Appreciation for "Future Skills Training Program" & "Aptitude Training"
Conducted by FUEL (Friends Union for Energising Lives)**

Dear FUEL,

We wish to place on record our deep and heart-felt appreciation for your efforts to bring a value-added Future Skill Training for our students.

The Future Skill training also helped students from low-income families and from rural background to build a better career path and achieve a successful career in near future.

We look forward to continued association with your esteemed organization in future as well. We sincerely appreciate the efforts of team FUEL in enhancing the value and capabilities of the student community at large and building confidence in them that they can take every opportunity to develop a strong and growing career through Future Skills Training & Aptitude Training. Our placements and employability of our students has increased due to this initiative, for which we are deeply indebted to the team FUEL.

With kind regards and thanks,

Yours Sincerely,

15-2-23
PRINCIPAL,
Secab Institute of Engineering
& Technology, VIJAYAPUR.

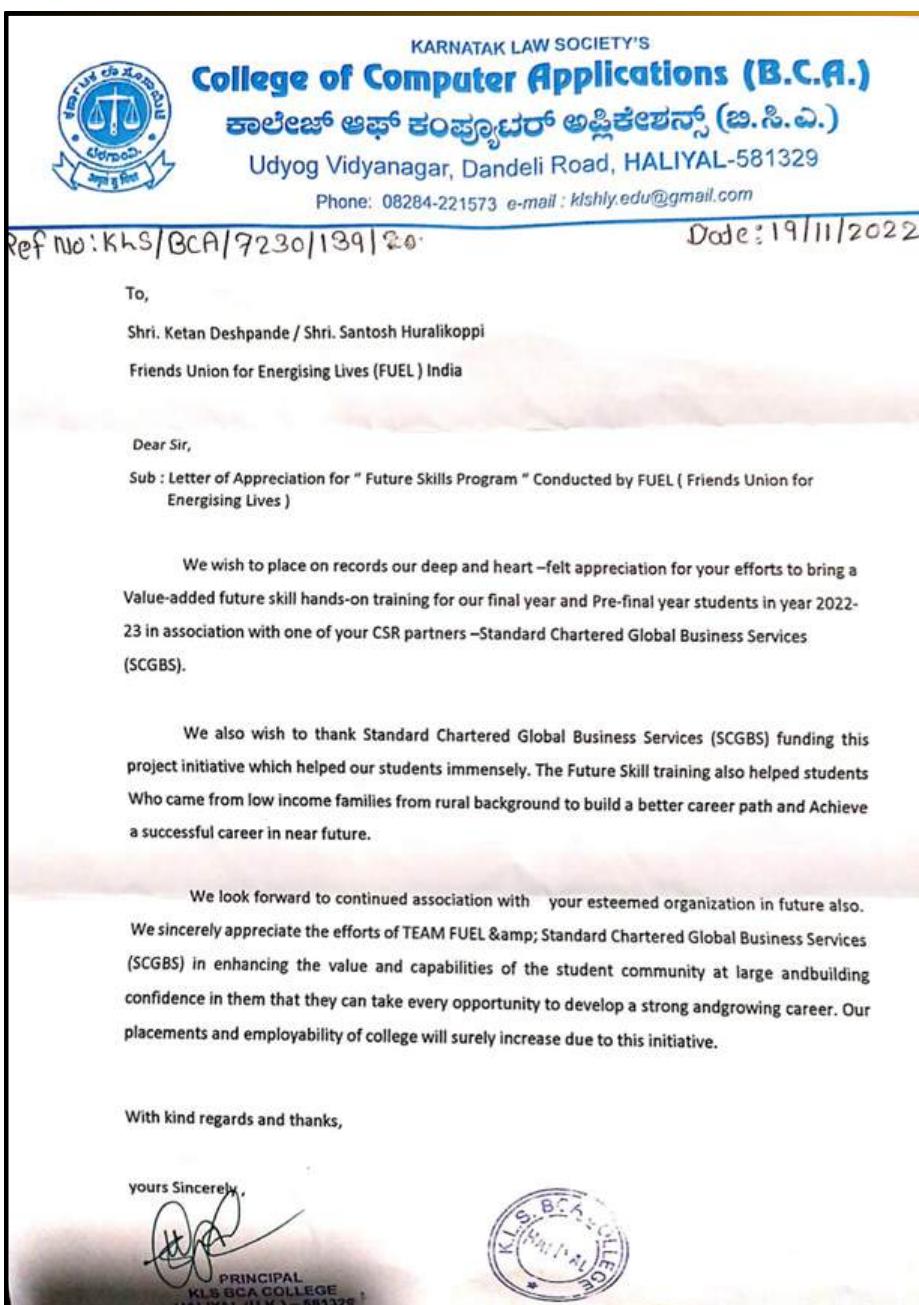
NAURASPUR, BAGALKOT ROAD, VIJAYAPURA (BIJAPUR)-586109, KARNATAKA.
Toll Free No-18002701699, Ph: 08352-276930 Fax: 08352-277353 E-mail: secab_siet@secab.org

"Thank You Standard Chartered GBS "

Appreciation Letters

COLLEGE OF COMPUTER APPLICATION (B.C.A)

"The Future Skills Program by FUEL, supported by Standard Chartered Global Business Services, has been transformative for our students. It empowered underprivileged students with essential skills, enhancing their career prospects. The hands-on training and dedication of Team FUEL have significantly boosted student confidence, employability, and our institution's placement success."



"Thank You Standard Chartered GBS "

Appreciation Letters

ANGADI INSTITUTE OF TECHNOLOGY & MANAGEMENT

"We sincerely thank ANZ Bank for their support and Team FUEL for their dedicated efforts in enhancing student skills. This initiative has significantly improved our college's placements and employability, and we look forward to a continued strong association."



"Thank You Australia and New Zealand Banking Group Limited (ANZ)"

Appreciation Letters

DY. PATIL UNIVERSITY

We extend our heartfelt gratitude to TEAM FUEL for their exceptional efforts in empowering and enriching the student community through Future Skills and Aptitude Training. Our sincere thanks also go to HSBC Technology India for generously funding this impactful initiative, which has significantly enhanced student confidence and career prospects.



“Thank You HSBC Technology India”

Student Testimonials



Name: Sudiksha Diliprao Gunjkar

Placement: TCS

Designation: Trainee Engineer

Package: 3.5 LPA

Sudiksha Diliprao Gunjkar's Journey to TCS

Sudiksha Diliprao Gunjkar, from Aurangabad, Maharashtra, completed her engineering degree from Deogiri Institute of Technology and Management Studies under Dr. Babasaheb Ambedkar Technological University in 2023. Coming from a humble background, with her father working as a daily wage laborer, Sudiksha aspired to transform her family's future.

She joined FUEL's skill development program to specialize in Java, gaining hands-on experience with real-world projects. The program not only strengthened her technical skills but also enhanced her confidence through practical learning and soft skills training. Equipped with these abilities, Sudiksha excelled in her job interviews and secured a position at TCS as a Trainee Engineer with a package of ₹3.5 LPA.

Sudiksha's journey showcases how determination and the right guidance can lead to remarkable success.

Student Testimonials



Name – Rishikesh Babanrao Kathole

Placement – SKF

Designation – Maintenance Supervisor

Package – 4 LPA

Rishikesh Kathole's Path to Success at SKF

Rishikesh Babanrao Kathole, from Aurangabad, completed his bachelor's degree in engineering and aspired to enhance his skills further. He joined FUEL's skill development program, specializing in Java as part of the Future Skills initiative. The program equipped Rishikesh with industry-relevant knowledge, practical skills, and the confidence needed to stand out in the competitive job market.

With the knowledge gained and the confidence built during his training, he secured a role as a Maintenance Supervisor at SKF, with a salary of 4 LPA. Rishikesh's journey demonstrates how determination, skill development, and the right training can open doors to fulfilling career opportunities.

Student Testimonials



Name: Anuja Avinash Kale

Placement: Infosys

Designation: System Engineer

Package: 3.5 LPA

Anuja Avinash Kale's Journey to Infosys

Anuja Avinash Kale, from Aurangabad, Maharashtra, completed her engineering degree from Shreeyash College of Engineering and Technology under Dr. Babasaheb Ambedkar Technological University in 2023. Coming from a family engaged in small business and service, Anuja was determined to build a promising career in the IT industry.

She joined FUEL's skill development program to specialize in Java, where she gained practical experience and enhanced her technical skills. The program also focused on soft skills, equipping her with the confidence to excel in job interviews. With these newly acquired abilities, Anuja successfully secured a position at Infosys as a System Engineer, earning a package of ₹3.5 LPA.

Anuja's journey is a testament to how focused efforts and the right training can lead to professional success.

Student Testimonials



Name: Rohit Gautam Gandhale

Placement: TCS

Designation: Associate System Engineer

Package: 4 LPA

Rohit Gautam Gandhale's Journey to TCS

Rohit Gautam Gandhale, from Pune, Maharashtra, completed his engineering degree from Rajarambapu Institute of Technology under Shivaji University, Kolhapur. Coming from an agricultural background, with his father being a farmer, Rohit was determined to achieve a bright future in the IT industry.

To align his skills with the industry's demands, Rohit joined FUEL's skill development program specializing in Java. The program not only provided him with the technical expertise but also instilled the confidence needed to excel in his career journey.

Through his hard work and the right guidance, Rohit secured a position at TCS as an Associate System Engineer with a package of ₹4 LPA. His inspiring journey showcases how perseverance and skill enhancement can open doors to endless opportunities.

Student Testimonials



Name: Saurabh Sanjay Nehul
Placement: Persistent
Designation: Software Engineer
Package: 4.7 LPA

Saurabh Sanjay Nehul's Journey with FUEL

Saurabh Sanjay Nehul, a talented student from Pune, Maharashtra, completed his engineering degree from PES's Modern College of Engineering under Savitribai Phule Pune University. Despite his academic achievements, Saurabh aspired to bridge the skill gap between education and industry requirements.

With his father working in the private sector, Saurabh was determined to uplift his family through a successful career in IT. He joined FUEL's skill development program to specialize in Java. This training provided him with technical knowledge and boosted his confidence to excel in interviews. Saurabh's dedication and hard work paid off when he secured a position at Persistent as a Software Engineer, earning a package of ₹4.7 LPA. His inspiring journey highlights how focused efforts, coupled with the right guidance, can transform dreams into reality.

Testimonials



**Hon'ble Shri Piyush Goyal
cabinet Minister, GOI,
at the Launch of
FUEL Future Skills institute**

"I congratulate the entire FUEL team for the remarkable work done by them over the years. Since inception, FUEL has been the guiding light for the future of our youth with the vision to empower youth & enable them to become the torch bearers of tomorrow

**Hon'ble Shri Devendra Fadnavis Deputy
Chief Minister, Maharashtra
at the Launch of Career Guidance & Skilling
centre, Nagpur**

"I appreciate the unique initiative of FUEL and the entire team. This innovative model of career guidance and skilling centre bringing together all stakeholders will definitely be helpful for the youth. I wish all success to FUEL."



**Shri C.P. Gurnani
Managing Director & Chief Executive Officer
Tech Mahindra Message to FUEL Future Skill Institute**

"I congratulate FUEL for touching millions of lives over a decade through their work in education & skill development. I salute the efforts made by FUEL. I strongly urge FUEL that they continue to work towards a better tomorrow creating better leaders, enabling everyone to rise & the mission of FUEL to reach 10 million lives is really notable."



**Ms Martina Merz Chief Executive
Officer thyssenkrupp AG Message to
FUEL Future Skill Institute**

"You have impacted over 1 million young people since inception & are on your way to setting up the FUEL tech & entrepreneurship University. I feel overwhelmed & proud that I had the opportunity to join you along this journey. I would like to emphasize that I will always stay closely relate to FUEL & assure you my continuous support in your further journey."



Annexures for Annual Report 2022-23

Table of Contents

- Annexure 1: Summary of Beneficiaries Impacted
- Annexure 2: Detailed Program Outreach (State-Wise)
- Annexure 3: Contributions Toward SDGs
- Annexure 4: List of Corporate Partners
- Annexure 5: Testimonials of Beneficiaries
- Annexure 6: Awards and Recognitions

Annexure 1: Summary of Beneficiaries Impacted

Program Type	Beneficiaries	States
Future Skill Training	154,051	Maharashtra, Karnataka, Telangana
Career Counseling & Academic Coaching	6,850	Maharashtra, Haryana
Total	160,901	Across 8 States

The table above highlights the widespread impact of FUEL's initiatives, with Future Skill Training constituting the majority of the outreach efforts. Maharashtra emerged as the leading state, showcasing the program's deep penetration in this region. The significant numbers underline the success of targeted interventions and the scalability of the programs.

Annexure 2: Detailed Program Outreach (State-Wise)

State	Future Skill Training	Career Counseling	Total Beneficiaries
Maharashtra	146,461	5,050	151,511
Karnataka	3,705	50	3,755
Telangana	1,415	-	1,415
Haryana	400	1,500	1,900
Gujarat	950	200	1,150
Punjab	720	-	720
Rajasthan	400	-	400
Tamil Nadu	-	50	50
Total	154,051	6,850	160,901

Maharashtra clearly dominates the outreach impact, with over 150,000 beneficiaries, making it the epicenter of FUEL's efforts. Other states like Karnataka and Telangana also show commendable engagement. However, the limited numbers in states like Tamil Nadu and Rajasthan suggest opportunities for greater expansion and localized interventions in the future.

Annexure 3: Contributions Toward SDGs

SDG Goal	Description	Impact
SDG 4: Quality Education	Provided career counselling and skill development programs to underserved youth.	Benefited 1,60,901 individuals across India.
SDG 1: No Poverty	Equipped underprivileged communities with skills for economic independence.	Focused programs to break the poverty cycle.
SDG 5: Gender Equality	Empowered women with entrepreneurship and soft skills training.	Supported women's advancement, ensuring equal opportunities and financial independence.

As part of its commitment to sustainable development, the organization has made significant contributions toward several SDGs. **Under SDG 4: Quality Education**, career counseling and skill development programs were conducted to empower underserved youth, directly benefiting over 1,60,901 individuals across India. These initiatives aimed to bridge the gap between education and employment, equipping participants with the tools to achieve sustainable livelihoods.

For **SDG 1: No Poverty**, targeted programs were implemented to provide underprivileged communities with essential skills, fostering economic independence and breaking the cycle of poverty. By focusing on skill-based training and capacity building, the organization helped participants secure better economic opportunities. In alignment with **SDG 5: Gender Equality**, women were empowered through specialized training in entrepreneurship and soft skills. These efforts enabled women to advance professionally, gain financial independence, and access equal opportunities, thus promoting gender parity and fostering an inclusive society. Through these focused efforts, the organization continues to make a measurable impact on the lives of individuals and communities, advancing the global agenda for sustainable development.

Annexure 5: Testimonials of Beneficiaries

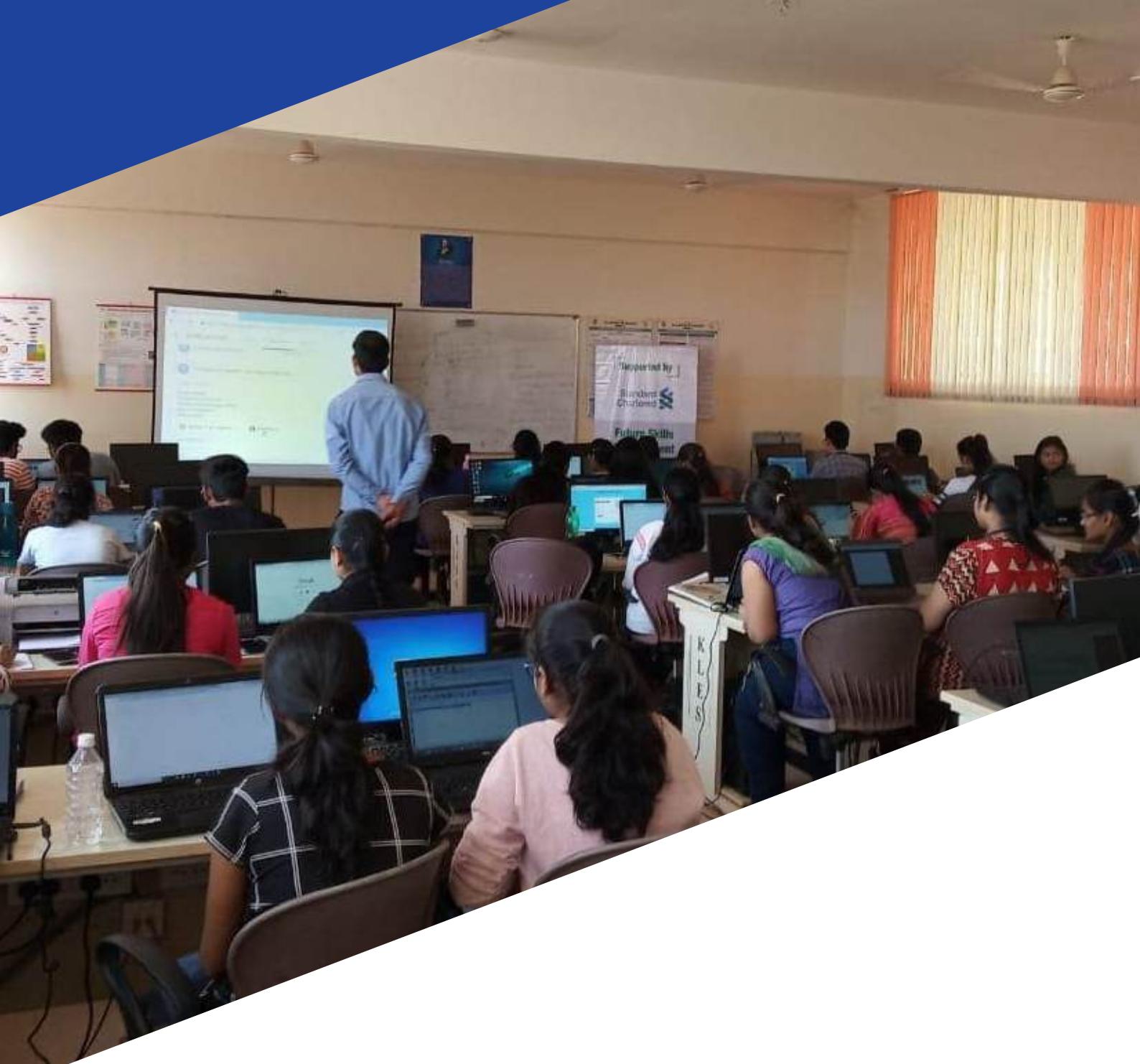
FUEL's training programs have had a transformative impact, enabling students to secure rewarding roles in top IT companies, including TCS, Infosys, Wipro, Cognizant, Persistent, and others. These programs offer comprehensive training in Java, technical skills, and soft skills development, ensuring that students not only gain industry-relevant knowledge but also develop the confidence and interpersonal skills needed for professional success. Many beneficiaries have overcome financial challenges and skill gaps, helping them transition smoothly from academic learning to professional careers. FUEL's initiatives have helped countless students fulfill their career dreams. By equipping them with the necessary tools and industry insights, these programs have played a crucial role in opening doors to better job opportunities, bridging the skill gap, and empowering individuals to thrive in the competitive IT sector.

Annexure 6: Awards and Recognitions

FUEL has been recognized for its outstanding contributions to youth empowerment, skill development, and social sector impact through several prestigious awards:

- **The CSR Journal Excellence Award 2022:** Presented by Hon'ble Chief Minister Eknath Shinde, this award recognizes FUEL's dedication to youth empowerment and skill development, highlighting its efforts in equipping young people with essential skills for career success.
- **Indian CSR Awards 2022:** FUEL was honored for its impactful contributions to the social sector, demonstrating its commitment to creating sustainable change and empowering communities across India.
- **Lions Roar To Rise Award:** Awarded to Mr. Ketan Deshpande by CNBC and Lions Club for his exceptional leadership and innovative approach in driving FUEL's mission forward, showcasing his pivotal role in the organization's success.
- **Foundation Day Honors:** This recognition celebrates the significant contributions of key industry leaders and government officials toward advancing FUEL's initiatives, acknowledging the collaborative efforts that have made the organization's work impactful.

These awards underscore FUEL's unwavering commitment to creating a lasting impact in the lives of individuals and communities, fostering growth and empowerment across sectors.



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